

Coldwell Banker Residential Brokerage Recognizes This Distinguished Broker



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For Individually Achieving In The Top 1% of Sales Nationally

Coldwell Banker Residential Brokerage took its top producing agents including the agent listed above who qualified for The President's Club, on their annual business retreat. The event provided the opportunity to hear from nationally renowned industry speakers and learn about market trends and competitive strategies for 2012 from these leading experts.

The President's Club convened in Lake Geneva, Wisconsin, at The Grand Geneva Resort and Spa where agents engaged in dynamic breakout sessions focused on ways to grow their business through new tools and strategies and received a real estate market update from Coldwell Banker President and COO Fran Broude.

"We place high value on celebrating our agent's successes and providing opportunities for them to grow their businesses," said Broude. "They are the leaders in our company as well as the overall marketplace, and insight from our top agents is invaluable, especially in today's challenging real estate market."

While technology methods have shifted, the core business practice hasn't. Word of mouth and client referrals continue to be the leading source of business. Both buyers and sellers are relying on agents they know and trust to help them navigate the current housing market.

To learn more about this top producer and Coldwell Banker Residential Brokerage please visit www.coldwellbankeronline.com or feel free to contact Janie directly.

